

2020-21 Budget with April 30, 2020 Membership

Income - MD19 Dues \$24.60		assume -7%	% Dues Pd	6% (Year)	6% (6 Months)			
MD-19 Dues	4/30/2020	6/30/2021	12/31/2020	2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	mem jul 2020
District A	1157	1081	88%	\$ 1,595	\$ 688	\$ (907)	\$ 1,595	
District B	705	661	93%	\$ 976	\$ 504	\$ (472)	\$ 976	
District C	1329	1232	88%	\$ 1,819	\$ 899	\$ (920)	\$ 1,819	
District D	1109	1028	93%	\$ 1,517	\$ 832	\$ (685)	\$ 1,517	
District E	1285	1180	100%	\$ 1,742	\$ 1,095	\$ (647)	\$ 1,742	
District F	1210	1137	78%	\$ 1,679	\$ 649	\$ (1,030)	\$ 1,679	
District G	1261	1165	80%	\$ 1,720	\$ 758	\$ (962)	\$ 1,720	
District H	1516	1420	92%	\$ 2,096	\$ 1,194	\$ (902)	\$ 2,096	
District I	1223	1123	90%	\$ 1,657	\$ 959	\$ (698)	\$ 1,657	
Totals	10795	10,027	89.11%					0
MD19 Operations Account - 89%				\$ 219,537		\$ -	\$ 219,537	\$ -
District Budgeted 6% from above				\$ 14,800	\$ 7,578	\$ -	\$ 14,800	\$ -
MD19 Convention Reserve - 3%				\$ 7,400	\$ 5,289	\$ -	\$ 7,400	\$ -
MD19 Reserve Account - 1%				\$ 2,467	\$ 1,864	\$ -	\$ 2,467	\$ -
MD19 Building Reserve Account - 1%				\$ 2,467	\$ 1,864	\$ -	\$ 2,467	\$ -
Total Dues Income (gross)				\$ 246,671	\$ 16,595	\$ -	\$ 246,671	\$ -
MD19 Other Income				2020-2021 Budget	Actual -12/30/20	Variance	2nd 1/2 20-21	
Annual Convention				\$ 5,000	\$ 6,274	\$ 1,274	\$ 6,274	
District Budget Support				\$ -	\$ -	\$ -	\$ -	
Grant Audio Visual Equipment (Foundation)				\$ 2,000	\$ -	\$ (2,000)	\$ 2,000	
Border Crossing Editor Grant (Foundation)				\$ 2,000	\$ -	\$ (2,000)	\$ 2,000	
Grant for Dist & Zone Officers School (LCI)				\$ 1,525	\$ -	\$ (1,525)	\$ 1,525	
Grant District & Zone Officer School(MD19 Foundation)				\$ 8,000	\$ -	\$ (8,000)	\$ 8,000	
Grant Leader Development Programs				\$ -	\$ -	\$ -	\$ -	
Grant MD19 District Support Team (Foundation)				\$ -	\$ -	\$ -	\$ -	
Credit Card 3% Fee				\$ 20	\$ 1	\$ (19)	\$ 10	
Building & Grounds Improvements				\$ 250	\$ 100	\$ (150)	\$ 100	
Building - Memorial Gardens				\$ 1,500	\$ 1,553	\$ 53	\$ 1,553	
International Convention				\$ -	\$ -	\$ -	\$ -	
New Club Paraphernalia				\$ 825	\$ 440	\$ (385)	\$ 450	
CoG				\$ 100	\$ 16	\$ (84)	\$ 30	
Postage Recovered				\$ 100	\$ 259	\$ 159	\$ 300	
Printing Recovered				\$ 100	\$ 113	\$ 13	\$ 113	
Sales - Award Banner Patches				\$ 75	\$ -	\$ (75)	\$ 50	
Sales Other				\$ 600	\$ 173	\$ (427)	\$ 200	
Pins - Sales Income				\$ 100	\$ 6	\$ (94)	\$ 10	

Uniforms - Sales Income				\$ 1,800	\$ 1,459	\$ (341)	\$ 1,800	
Roster / C&A Sales				\$ 200	\$ 32	\$ (168)	\$ 32	
Roster / C&A Advertising				\$ 525	\$ 873	\$ 348	\$ 873	
Bulletin Subscriptions				\$ 150	\$ 84	\$ (66)	\$ 84	
MD19 Other Income Continued								Page 2
Lioness - Awards				\$ 115	\$ 19	\$ (96)	\$ 19	
Lioness - Roster				\$ 125	\$ 37	\$ (88)	\$ 37	
Miscellaneous Income				\$ 50	\$ 29	\$ (21)	\$ 29	
Fundraising - MD19 General Fund				\$ 50	\$ -	\$ (50)	\$ -	
Exchange Income (information only)				\$ -	\$ -	\$ -	\$ -	
Interest Income				\$ 50	\$ 4	\$ (46)	\$ 4	
Membership/Rebuilding Clubs				\$ -	\$ -	\$ -	\$ -	
Total MD19 Other Income				\$ 25,260	\$ 11,472	\$ (13,788)	\$ 25,493	
Total MD19 Income				\$ 271,931	\$ 28,067	\$ (243,863)	\$ 272,164	
Expense								
District Ops Accounts 01/31/2019				2020-2021 Budget	Actual -12/30/20	Variance	2nd 1/2 20-21	
District A				\$ 1,595	\$ 688	\$ 907	\$ 1,595	
District B				\$ 976	\$ 504	\$ 472	\$ 976	
District C				\$ 1,819	\$ 899	\$ 920	\$ 1,819	
District D				\$ 1,517	\$ 832	\$ 685	\$ 1,517	
District E				\$ 1,742	\$ 1,095	\$ 647	\$ 1,742	
District F				\$ 1,679	\$ 649	\$ 1,030	\$ 1,679	
District G				\$ 1,720	\$ 758	\$ 962	\$ 1,720	
District H				\$ 2,096	\$ 1,194	\$ 902	\$ 2,096	
District I				\$ 1,657	\$ 959	\$ 698	\$ 1,657	
Total District Operations Accounts				\$ 14,800	\$ 7,578	\$ 7,222	\$ 14,800	
International Convention / Forum / Director				2020-2021 Budget	Actual -12/30/20	Variance	2nd 1/2 20-21	
Council Chairperson	Montreal			\$ -	\$ -	\$ -	\$ -	
Council Chairperson Elect (Seated VCC) July 2020				\$ 400	\$ -	\$ 400	\$ 400	Montreal July 2021
Convention Chairperson	July 2020			\$ 400	\$ -	\$ 400	\$ 400	Montreal July 2021
Int'l Convention Expense (Hosp. Rm)	July 2020			\$ 500	\$ -	\$ 500	\$ 500	Montreal July 2021
VCC to USA / Canada Forum				\$ -	\$ -	\$ -	\$ -	
1st VDG to USA / Canada Forum	Sept 2020			\$ 2,700	\$ -	\$ 2,700	\$ -	\$2700 max
Total Int'l Convention/Forum/Director				\$ 4,000	\$ -	\$ 4,000	\$ 1,300	
Capital Outlay				2020-2021 Budget	Actual -12/30/20	Variance	2nd 1/2 20-21	
Office Equipment				\$ 200	\$ -	\$ 200	\$ -	
Copier Lease Canon				\$ 4,525	\$ 2,243	\$ 2,282	\$ 4,525	
Vehicle Purchase Contract (\$300 per month - \$3600)				\$ 3,230	\$ 1,500	\$ 1,730	\$ 3,230	

Total Capital Outlay				\$ 7,955	\$ 3,743	\$ 4,212	\$ 7,755	
MD19 Convention Expenses				2020-2021 Budget	Actual -12/30/20	Variance	2nd 1/2 20-21	
Convention Reserve - MD19 (3%)				\$ 3,500	\$ -	\$ 3,500	\$ 3,500	
MD19 Annual Convention				\$ 4,000	\$ 4,997	\$ -	\$ 4,997	
Total MD-19 Convention Expenses				\$ 7,500	\$ 4,997	\$ 2,503	\$ 8,497	
MD-19 General Operations				2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	Page 3
Potential Bad Debt (MD19 Dues)				\$ 250	\$ -	\$ 250	\$ 250	
Credit Card Fees				\$ 300	\$ 107	\$ 193	\$ 107	
Accounting Compilation/Services				\$ 4,500	\$ -	\$ 4,500	\$ 4,500	
Bank Charges				\$ 125	\$ 24	\$ 101	\$ 50	
Memorial Garden Expenses (Plants, Soil etc.)				\$ 1,500	\$ 930	\$ 570	\$ 930	
Building & Grounds (Cleaning & Repairs)				\$ 5,000	\$ 6,639	\$ (1,639)	\$ 7,000	window wells, painting, breakin
Business License / Non Profit Corporation				\$ 75	\$ -	\$ 75	\$ 75	June
Maintenance - Auto				\$ 500	\$ 185	\$ 315	\$ 300	
Maintenance - Other Equipment (computer)				\$ 500	\$ -	\$ 500	\$ 500	
New Club Paraphernalia Expenses - Personalized gong & gavel				\$ 250	\$ 718	\$ (468)	\$ 718	
Post Office Box Lease U.S. & Canada				\$ 80	\$ -	\$ 80	\$ 80	
Postage				\$ 4,800	\$ 3,145	\$ 1,655	\$ 5,000	
Postage Supplies (Dymo Labels)				\$ 600	\$ 288	\$ 312	\$ 400	
Office Supplies				\$ 800	\$ 370	\$ 430	\$ 600	
Printing and Stationery Supplies				\$ 1,100	\$ -	\$ 1,100	\$ 100	
Printing Roster / Contest & Awards Books				\$ 3,700	\$ 3,151	\$ 549	\$ 3,151	
Purchases - Other Sales				\$ 1,000	\$ 524	\$ 476	\$ 524	
Purchases - Trading Pins				\$ -	\$ -	\$ -	\$ -	
EXPENSES								
Purchases - Uniforms for Sale				\$ 2,000	\$ 807	\$ 1,193	\$ 1,100	
Computer Programs				\$ 500	\$ 366	\$ 134	\$ 500	
Exchange Expense				\$ 13,600	\$ 8,845	\$ 4,755	\$ 8,845	
Utilities				\$ 5,800	\$ 1,910	\$ 3,890	\$ 5,800	
Total MD-19 Operations - General				\$ 46,980	\$ 28,009	\$ 18,971	\$ 40,530	
Insurance - Auto/Building				2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	
Auto Insurance				\$ 1,800	\$ 1,764	\$ 36	\$ 1,764	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty etc.)				\$ 2,400	\$ 2,461	\$ (61)	\$ 2,461	
Total Insurance - Auto/Building				\$ 4,200	\$ 4,225	\$ (25)	\$ 4,225	
Personnel - Calendar Year				2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	
Bulletin Editor				\$ 2,000	\$ 982	\$ 1,018	\$ 2,000	
Payroll - Admin Assistant				\$ 34,320	\$ 17,426	\$ 16,894	\$ 35,880	

Payroll - Executive Director			\$ 45,843	\$ 22,922	\$ 22,921	\$ 47,362	
Payroll - Receptionist / Bookkeeper			\$ 17,550	\$ 5,042	\$ 12,508	\$ 5,042	
Medical Insurance	April, 2021		\$ 16,946	\$ 7,688	\$ 9,258	\$ 16,946	
PR Taxes			\$ 11,966	\$ 5,565	\$ 6,401	\$ 10,834	
Pension - Executive Dir	6%		\$ 2,751	\$ 2,566	\$ 185	\$ 2,751	
Pension - Admin Assistant	6%		\$ 2,059	\$ 1,850	\$ 209	\$ 2,059	
Total Personnel			\$ 133,435	\$ 64,041	\$ 69,393	\$ 122,873	
Taxes (non-personnel)			2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	Page 4
Personal Property Tax			\$ 150	\$ -	\$ 150	\$ 150	
Building Property Tax			\$ 5,100	\$ 2,605	\$ 2,495	\$ 5,100	
Total Taxes (non personnel)			\$ 5,250	\$ 2,605	\$ 2,645	\$ 5,250	
Support: Club, Zone and District			2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	
International Director Candidate			\$ 500	\$ -	\$ 500	\$ 500	
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)			\$ 800	\$ -	\$ 800	\$ 800	
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates			\$ 800	\$ 485	\$ 315	\$ 485	
MD19 Bulletin (Border Crossing)	Total Expense of printing & AWeber		\$ 450	\$ 145	\$ 305	\$ 375	
Council Chairperson Expense			\$ 4,000	\$ -	\$ 4,000	\$ 4,000	
1st & 2nd Vice Dist.Governors at MD19 Council Meetings			\$ 3,500	\$ -	\$ 3,500	\$ 250	
Council Meeting - Fall	Zoom Nov 2020		\$ 3,000	\$ 398	\$ 2,602	\$ 398	
Council Meeting - Winter			\$ 1,200	\$ 170	\$ 1,030	\$ 250	
Council Meeting - Spring			\$ 2,600	\$ 170	\$ -	\$ 250	
Dist & Zone Officer Training - Hotel, Mileage, fares			\$ 8,000	\$ -	\$ 8,000	\$ 500	
Dist & Zone Officer Training - Admin 2021			\$ 8,000	\$ -	\$ 8,000	\$ 500	
Executive Director Expense			\$ 6,000	\$ 1,450	\$ 4,550	\$ 6,000	
MD19 District Team Expenses			\$ 500	\$ 11	\$ 489	\$ 500	
Membership / Rebuilding Programs			\$ -	\$ -	\$ -	\$ -	
LEO liasion for MD19 Convo			\$ 300	\$ -	\$ -	\$ 1	
Extension Chairperson	50%		\$ -	\$ -	\$ -	\$ -	
Total Club, Zone and District Support			\$ 39,650	\$ 2,829	\$ 36,821	\$ 14,809	
Telephone			2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	
Telephone (Local, LD, Fax, Cell and Internet)			\$ 2,650	\$ 1,006	\$ 1,644	\$ 2,650	
Website			\$ 175	\$ -	\$ 175	\$ 175	
Total Telephone and Website			\$ 2,825	\$ 1,006	\$ 1,819	\$ 2,825	
Expense							
Zone Chairpersons			2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	
Zone Chairperson - Expenses			\$ 9,000	\$ 917	\$ 8,083	\$ 1,500	
Zone Chairperson - MD19 Annual Convention			\$ 4,000	\$ -	\$ 4,000	\$ -	
Total Zone Chairperson			\$ 13,000	\$ 917	\$ 12,083	\$ 1,500	
Reserve			2020-2021 Budget	Actual -12/30/20	Variance	2020-2021 Budget	

Payable to MD19 Reserve				\$ 3,500	\$ 1,864	\$ 1,636	\$ 3,500	
Payable to Building Reserve				\$ 3,500	\$ 1,864	\$ 1,636	\$ 3,500	
Total Reserve				\$ 7,000	\$ 3,728	\$ 3,272	\$ 7,000	
Contingency				\$ 102	\$ -	\$ 102	\$ 2,500	
Total MD19 Expense				\$ 286,697	\$ 123,679	\$ 163,018	\$ 233,865	
Total MD19 Expense Budget				\$ 286,697	\$ 123,679		\$ 233,865	
Total MD19 Income Budget				\$ 271,931	\$ 28,067		\$ 272,164	
Net Income/(Loss)				(14,766)	\$ (95,611)	\$ -	38,299	